

# The context of the project (2005)

Dr. Hoang Kim Giao

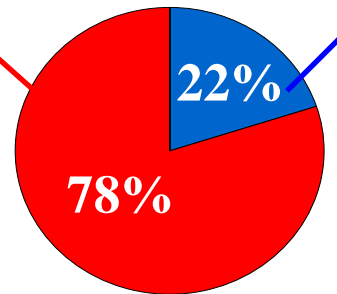
*Project Director*

# Context

## Vietnam

- Strong economic growth
- Increasing dairy consumption

**IMPORT**



**LOCAL**



– National Dairy Development Plan 2001 – 2010

- To reduce import
- To create labor

# Objectives of VN-BE Dairy Project



Contribute to the objectives of the  
NATIONAL DAIRY DEVELOPMENT PROGRAM

“The **income** of the rural population is increased by sustainable growth of domestic **milk production**”

- **Milk production** in project area is increased.
- The **institutional capacity** of the government to support the development of the dairy sector is strengthened.

# Financial contributions

- Belgian government 2,000,000 Euro
- Vietnamese government 240,310 Euro
- Counter Value fund 639,360 Euro
  
- Total 2,879,670 Euro

# Project area

- 2005 – 2008



- Hanoi
- Hatay
- Vinh Phuc
- Hanam
- Bac Ninh

- 2009



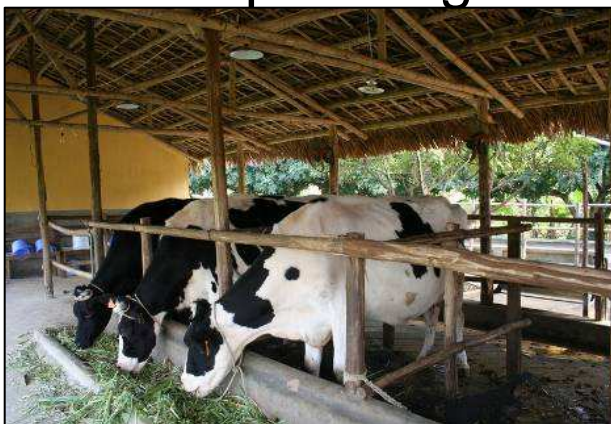
- Extended project area



# Expected Results

## FARM LEVEL

- R1: Cooperatives
- R2: Access to credit
- R3: Increased herd size
- R4: Increased productivity
- R5: Improved quality
- R6: Less polluting



## NATIONAL LEVEL

- R7: Improved Communication & Coordination
- R8: Improved services



# VIDEO 1

## ***CHANGING THE DAIRY SECTOR, IMPACTING LIVES***



*An introduction of the Vietnam Belgium Dairy Project*

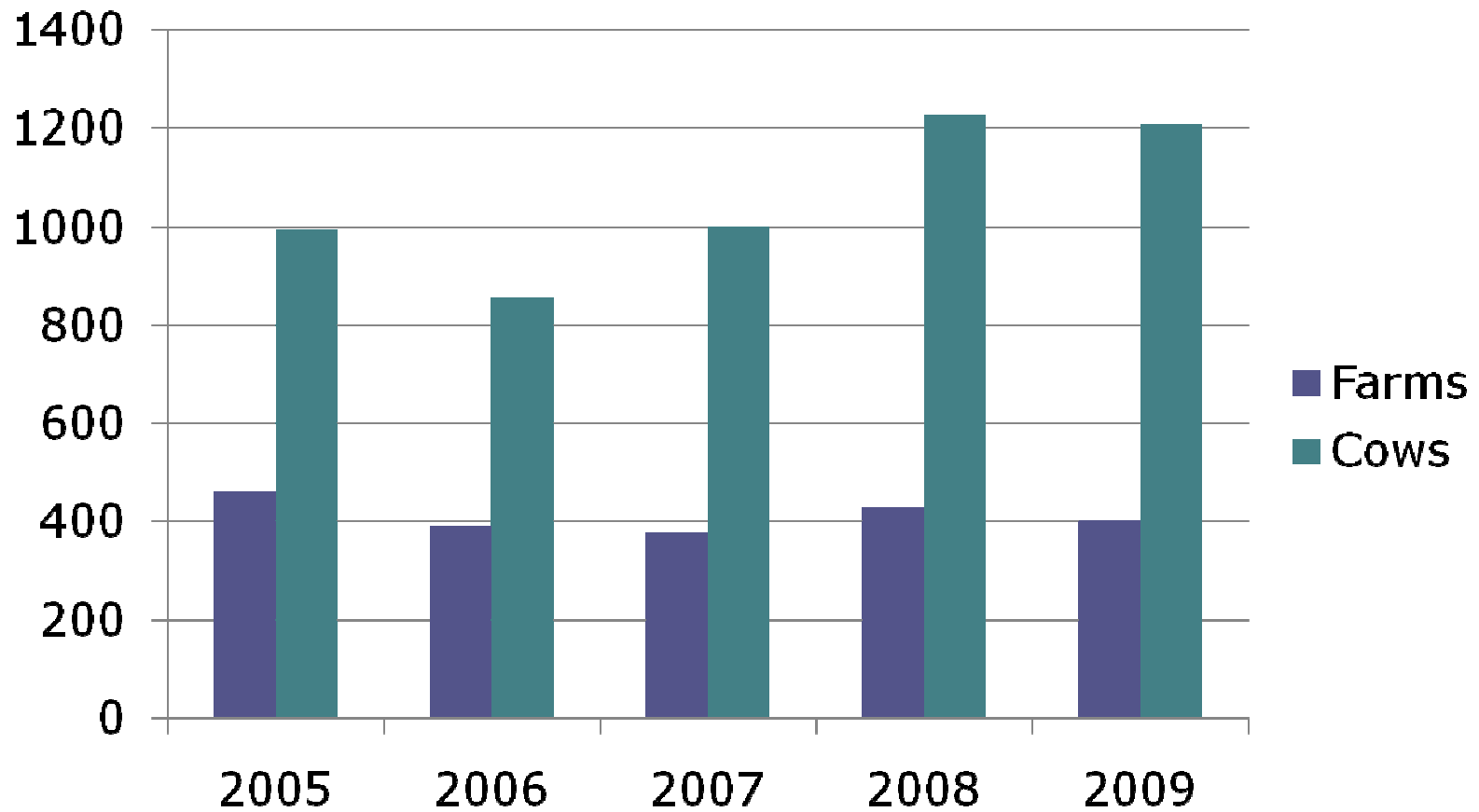
# Summary

- Encourage dairy farmers to think like **businessmen**
  - Invest in the right technologies to **boost productivity and Quality**
- Collaborate with the processing company
  - **fair price** based on the individual quality
- Promote a sustainable dairy sector
  - **Dairy Vietnam brings all dairy stakeholders around the table.**

# Key figures

- Number of dairy cattle: + 54%
- Average daily production per cow: + 20-30%
- Total milk production in the area: + 42%
- Number of animals per farm: +29%
- 1176 Lai Sind cows inseminated, 561 calves born 302 females F1 breeding
- Family income from dairy farming: from 24 to 55%
- Cows 'out of shape' reduced from 33% to 6%
- 95% of farmers reports reduced production costs
- Average family income (salary + profit) is 15.7M/cow/year

# Evolution of Farms & Cows



# Evolution of total milk production

